

## Associate Spotlight



### **Jerome F. Gallagher, Jr., Esq.**

Norris McLaughlin & Marcus, P.A.

As a member of Norris, McLaughlin & Marcus, PA since 2007, Jerry represents businesses in commercial collections, construction lien and contract negotiation and litigation matters. Jerry is a graduate of the New Jersey Institute of Technology and Rutgers School of Law at Newark, and has blended his civil engineering background to develop a law practice serving small businesses and larger corporate clients on creditor's rights issues in the construction, manufacturing and financial industries.

One focus of Jerry's law practice is helping clients improve their businesses by developing standard business terms and conditions, and negotiating contracts and sub-contracts. Clients also turn to Jerry when payment and collection issues arise. He handles commercial accounts receivable matters, construction lien filings, money judgment claims and commercial foreclosure matters. "I have lost count of the number of clients who have contacted me over the years, upset that a customer to whom goods have been sold or

services provided has failed to honor payment obligations," Jerry noted. "Clients become frustrated when they learn that debts are not fully collectible, either because they did not think to ask for personal guarantees or did not include attorneys' fee, interest or other critical provisions into their contracts." Jerry offers new clients a complementary review of their standard contract terms to help assure each client is protected as fully as possible.

Norris, McLaughlin & Marcus, P.A. is a full service law firm with offices in Bridgewater, NJ, New York City, and Allentown, PA. He also is member of the Industrial Advisory Board to the School of Civil Engineering at NJIT, and has served as its Chair since 2015. He serves as a Trustee of the Passaic Optimist Foundation, and has been a member of Metro Builders since 2014. Jerry may be reached at (908) 252-4344 or at [jfgallagher@nmmlaw.com](mailto:jfgallagher@nmmlaw.com).

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